



### INTRODUCTION

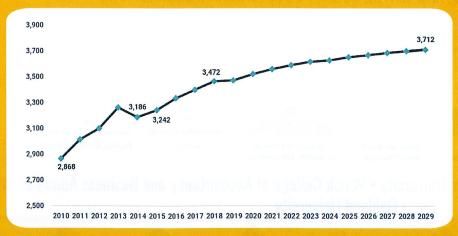
Jobs in finance can be found in nearly every type of establishment throughout the region, and are in especially high demand by banks. These workers need strong mathematical and accounting abilities along with planning skills. and close attention to detail. Workers in this occupation group are heavily demanded in Macomb county and across southeast Michigan.

3,472 Workers Employed

### **WAGE DISTRIBUTION AND JOB OPENINGS**

	ENTRY	MEDIAN	EXPERIENCED	OPENINGS
Financial Managers	\$33.21	\$54.56	\$105.14	85
Buyers and Purchasing Agents	\$19.21	\$32.93	\$54.52	144
Financial Analysts	\$23.59	\$35.67	\$54.31	40
Tax Preparers	\$9.25	\$16.06	\$37.43	29
Securities, Commodities, and Financial Services Sales Agents	\$12.24	\$21.39	\$79.75	49

# **EMPLOYMENT OVER TIME**



## **TOP POSTING EMPLOYERS**

- Huntington Bancshares Incorporated
- · H&R Block, Inc.
- · Bank of America Corporation
- · Citizens Financial Group, Inc.
- · JPMorgan Chase & Co.
- · PNC
- · Robert Half International Inc.
- General Dynamics Corporation
- · Flagstar Bancorp, Inc.
- · BAE SYSTEMS PLC



### **INDUSTRY EXPERTISE**

Finance workers are employed in many industries. The top industries demanding workers include Finance and Insurance, Professional, Scientific, and Technical Services and Administrative and Support and Waste Management and Remediation Services. Many finance occupations require a bachelor's degree coupled with moderate on-the-job training. Common skills sought in these occupations are below.

#### TECHNICAL SKILLS

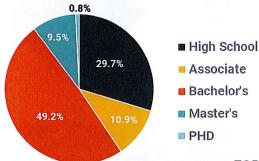
- Accounting
- Investments
- Auditing
- Purchasing
- Loans
- Mortgage Loans
- Customer Relationship Management
- Customer Experience
- Forecasting
- Procurement

#### SOFT SKILLS

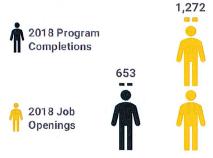
- Sales
- Customer Service
- Management
- Financial Services
- Communications
- Leadership
- Problem Solving
- Operations
- Presentations
- Teamwork

### **EDUCATION AND CREDENTIALS**

#### POSTINGS BY EDUCATION LEVEL



#### JOB OPENINGS VS COMPLETIONS



#### TOP POSTED CERTIFICATIONS

- Series 6 Investment Company And Variable Contracts License (Mutual Funds/Variable Annuities)
- Certified Public Accountant
- Series 63 Uniform Securities Agent State Law License
- Master Of Business Administration (MBA)
- Series 7 General Securities Representative License
- Series 66 Uniform Investment Adviser: Combined State Laws License
- · Certified Financial Planner
- Certified Fraud Examiner
- Certified Internal Auditor

### MACOMB, OAKLAND, AND WAYNE COUNTY 2018 PROGRAM COMPLETIONS



Schools Offering Programs: Wayne State University • Walsh College of Accountancy and Business Administration
• Oakland University



# **CTE Course Offerings in the Finance Pathway**

- Accounting I
- Accounting II

Senior year option of School to Work placement



**Finance Pathway** 



School to Work